

# PianoDisc

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Kirk Burgett  
President/Operations, PianoDisc

Gary Burgett  
President/ Marketing, PianoDisc

To Whom It May Concern,

Scott Downie came to work for PianoDisc in December 1991. PianoDisc manufactures microprocessor-controlled player piano retrofit kits and Scott was initially hired as a Music Editor -- the person that "massages" the musical data on a computer to make sure that our software will play properly on our units. Not only did he perform that task admirably, but it quickly became apparent that he had a number of other talents as well. Soon he was doing the technical writing and illustrating for our products, working with our PianoDisc musical artists to expand and organize our music library, making recommendations on how the hardware and software could be improved and communicating those recommendations to our vendors and subcontractors, maintaining and expanding our network of computers, providing technical support to our dealers and customers over the telephone, and supervising the activity in the Music Editing department.

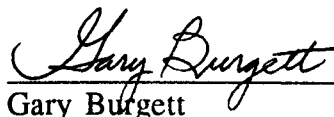
An extremely dependable and punctual person, Scott finished his tasks on or before deadlines. No matter how busy he was juggling his many projects, he maintained a courteous, professional attitude and a refreshing sense of humor. His hard work has paid off, resulting in a dramatic increase in the performance of our PianoDisc system during the last year. He was one of our best employees, and we will miss him.

If you would like to further discuss Scott's professional qualities, please feel free to call us here at PianoDisc.

Sincerely,



Kirk Burgett



Gary Burgett

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